
HEAT LANrev essential to effective business communication at award-winning LNT Group



ORGANIZATION

Name: LNT Group

Location: Yorkshire, North East England

SOLUTION

HEAT LANrev

PROFILE

The LNT Group is a holding and administration organisation for a group of companies established by entrepreneur and group chairman Lawrence Tomlinson. The LNT Group has won numerous business awards including awards from Richard Branson and the Financial Times Fast Track 100. The group has five core businesses across healthcare, construction, engineering, chemicals, automotive and software. The LNT Group is based in Yorkshire, North East England, and employs 1,700 staff.

<http://www.lntgroup.co.uk>

BACKGROUND

The LNT Group centralises administration and support functions for all the different businesses. IT provides employees with iPhones so they can access corporate information and deploy business-related tools and applications. Prior to the provision of iPhones, LNT had fewer than 100 business mobiles, which were managed manually. The first LNT Group in-house app was created for human resource (HR) management. Many employees are paid by the hour and the app allows them to easily track and monitor their time.



“HEAT LANrev is absolutely essential to the LNT Group. With 1,700 iPhones it would be virtually impossible to manage these devices and deploy our own apps without HEAT LANrev. I did a business case for the directors about why we needed a solution and despite the investment, when I outlined the features and capabilities of HEAT LANrev, the immediate response was ‘we can’t afford not to have this’.”

Leigh Ellis, Web & iPhone Developer, LNT Group

THE CHALLENGE

The existing management process for mobile devices consisted of a spreadsheet that was manually updated with device information. Each device required individual hands-on attention from IT for typical maintenance requirements such as updates. This was time consuming and left the deployment vulnerable to human error and other potential inconsistencies.

Ellis recognised that the existing process was insufficient to properly manage and secure 1,700 iPhones and began to research other options. In particular, he wanted to find a mobile device management solution that could easily deploy in-house apps. Many vendors required each iPhone to have its own iTunes account which meant Ellis and his team would need to set up 1700 iTunes accounts one at a time with detailed user information.

THE SOLUTION

The LNT Group compared over 20 different MDM solutions and chose HEAT LANrev due to its broad range of features and because there was no need for IT to set up iTunes accounts for each device. The LNT Group found that HEAT LANrev integrated easily with the organisation's existing IT infrastructure for additional efficiencies. For example, HEAT LANrev integrates seamlessly with Active Directory so existing employee details could be imported to HEAT LANrev for consistency across the organisation and no need for IT to perform manual data entry. The LNT Group is using HEAT LANrev as an automated and real-time management and inventory solution for its fleet of iPhones. HEAT LANrev allows LNT to wirelessly configure, query and wipe or lock managed devices.

For example, HEAT LANrev provides policy-locked configuration profiles so non-compliant devices (jailbroken, blacklisted apps installed) are blocked from accessing corporate networks and email. The LNT Group can deploy updates to the HR app instantly and send messages to all or selected groups of users to communicate important corporate information. HEAT LANrev provides detailed device data so IT can monitor the health of each iPhone and take action as needed.

THE RESULTS

REDUCED IT HOURS

As LNT quickly discovered, one person cannot manage 1700 devices; as LANrev proved, one person can manage a handful of policies, letting the software do the repetitive and time-consuming tasks automatically and reliably.

STREAMLINED SET UP

Because LANrev's intelligent automation can apply the right content, apps and configurations based on device, user and role, LNT can focus on building the workflow once, and let the software do the hard work as devices come and go.

INFRASTRUCTURE & DATA PROTECTED

Features such as policy-locked profiles ensure that non-compliant devices cannot compromise LNT's network or data.

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