

# St. Bede's College Saves Money, Time, and Ensures Appropriate Use with HEAT LANrev for Mobile Devices



## ORGANIZATION

**Name:** St Bede's College  
**Location:** Melbourne, Australia  
**Industry:** Education

## SOLUTION

HEAT LANrev

## PROFILE

St Bede's College is a private boy's Catholic high school in the South-Eastern corner of Melbourne, Australia. The school has a population of approximately 1,400 boys ranging from Year 7 – 12 (ages 13-18), and a teaching and ancillary staff of 150. Sports, culture, religion and classroom learning are important core and achievement areas for St. Bede's staff and students.

[www.stbedes.catholic.edu.au](http://www.stbedes.catholic.edu.au)

## BACKGROUND

In January 2011, St. Bede's introduced a 1:1 iPad program. Boys in Years 7 through 9 each received an iPad for use in the classroom and at home. Each member of the teaching staff also received an iPad.

## THE CHALLENGE

By the start of 2013, St. Bede's had 1000 iPads to manage, and, according to Cracknell, "We had few management tools, little visibility, and problems arose." Teachers needed help configuring their iPads with email accounts and basic apps. And although students were given iTunes cards to buy education apps, they were not purchasing and installing all the apps needed for class. ICT (Information and Communication Technologies) staff had little idea which apps were installed on which devices.



"With HEAT LANrev for Mobile Devices, we can tell what's on the iPad and what's missing. Along with knowing our money is being spent on the right apps, we are also able to provision the iPads so they are ready to go when students come to class. The teacher can simply start the lesson."

*David Cracknell, Deputy Principal, ICT and infrastructure, St. Bede's College*

## THE SOLUTION

After comparing several management utilities, St. Bede's deployed HEAT LANrev for Mobile Devices in November 2012.

“Before we used HEAT LANrev for Mobile Devices, we gave all the boys iTunes cards and said ‘Get these apps.’ But we had no idea if they used the money to buy education apps or Angry Birds,” recalls Cracknell. “This year, we deployed apps using HEAT LANrev, which allowed us to push out apps exactly as needed, and take advantage of the Apple volume pricing program. As a result, we paid \$60 for the apps they needed, versus \$120 spent previously. We can also see exactly who has and hasn’t installed an app.”

The administrative cost of downloading apps for staff has also been drastically reduced. “If a Learning Area Leader wants 30 staff using a new math app, I just buy 30 licenses at half price and push it out, versus having the staff buy it, submit their \$5 receipt for reimbursement, or having ICT staff “gift” apps to teachers, which ate up time distributing codes via mail merge.”

HEAT LANrev saves admin time while also helping St. Bede’s adhere to their appropriate use policy. Says Cracknell, “Previously, if a student broke protocols and was using their camera inappropriately, the student was called in, I had to set individual restrictions on the device, document when to reevaluate, have the student come back, and finally put the camera back on. With HEAT LANrev, I can disable his camera for a month with two clicks, even if his iPad is at home.” “If a parent complains, ‘My son is addicted to games’, we now have options,” says Cracknell. “We can give a warning, we can delete the game; and, if he tries to reinstall it, we remove his rights to the iTunes App Store. We can say, ‘If you show some self-control, we may let you have those rights back again’. Then, a month later, we can use HEAT LANrev to do a quick audit. It’s an effective use of time and staff and students quickly come into line.”

With HEAT LANrev important time-saving links and bookmarks can also easily be distributed consistently across devices. “Shortcuts to our help portal, Cybersafety, the staff daily briefing sheet, our roll marking tool – they can all be shared with HEAT LANrev,” says Cracknell.

## THE RESULTS

### TIME SAVED

As the team at St. Bedes discovered, requiring end users to find and download their own apps was not only less time-efficient for the users themselves, but involved IT and non-technical staff to a much higher degree, costing time away from education. Using the Intelligent Automation of LANrev’s policy-based management, they can instead push apps, internet shortcuts, documents and media files, and even device configurations to the right devices, at the the right time - with no end user interaction needed.

### MONEY SAVED

Because LANrev’s integrated, native support for Apple technologies, including the Volume Purchase Program (VPP), St. Bedes was able to begin purchasing their apps at a 50% discount, saving almost \$14,000 per year. LANrev not only manages the apps, but the licenses.

### ENFORCES APPROPRIATE USE

HEAT LANrev can deploy and enforce device configurations, making devices immediately more useful and productive. More importantly for an educational institution such as St. Bedes, administrators can apply settings to enforce appropriate use of the device, keeping students focused on education.

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